

STEP 1

Watkins Membership Package: (#09830 US / #09831 Canada)

WATKINS
TRADE MARK



\$39.95 USD / \$39.95 CAD

Welcome Letter from President Mark Jacobs (1)	Current Month <i>Sales & Promotions</i> Catalog(ue) and Order Form (1)	System for Success: Training & Reference Guide (1)
Instruction sheet (1)	Next Month <i>Sales & Promotions</i> Catalog(ue) and Order Form (1)	Master Catalog(ue) (1)
Performance Rewards Rules sheet (1)		
New Associate Assortment sheet (1)		
International Agreement (1)	Product Price Comparison sheet (1)	

STEP 2 (Choose one, none or all three)

“Watkinize Your Home” Assortment: (#09834 US / #09835 Canada)



Retail Value—\$625 USD / \$790 CAD • Your Price—\$349* USD / \$449* CAD • 500 points

Watkins e-Associate Web Package	<i>Supplements</i>	Red Liniment, 11 fl oz/325 mL
3 months free maintenance*	Eye Care Formula US/ Watkins Vision CA	White Cream Liniment, 11 fl oz/325 mL
Loyalty Program**	Skin, Hair & Nails US / SHN Formula CA	Analgesic Balm (Canada only)
Products (one each):	Reduce Plus US / WMS #1 CA	Pain Relief Spray (US only)
<i>Food</i>	Superfood US / Super Multi CA	Menthol Lavender “Breathe Easy” Drops
Original Double Strength Vanilla, 11 fl oz/325 mL	E+CoQ10	Calming Bath Soak (Canada only)
Double Strength Imitation Clear Vanilla Extract, 11 fl oz/325 mL	Rezist Plus	
All-Natural Pure Orange Extract, 2 fl oz/59 mL	Linimax™	<i>Home Care</i>
All-Natural Pure Lemon Extract, 2 fl oz/59 mL	Inner Cleanse/Restore (US only)	Orange Citrus Liquid Dish Soap
Butter Extract, 2 fl oz/59 mL	Balance Plus (Canada only)	Aloe & Green Tea All-Purpose Cleaner
Almond Extract, 2 fl oz/59 mL	Watkins Harvest (Canada only)	Lemon Toilet Bowl Cleanser
Beef Soup and Gravy Base	<i>Personal Care & Medicinals</i>	Orange Citrus Tub & Tile Cleaner
Chicken Soup and Gravy Base	Natural Mango Body Cream	Lemon Furniture Polish
Chocolate Dessert and Frosting Mix (US only)	Berry Charming Lip Tint	Aloe & Green Tea Window Cleaner
Black Pepper, 6 oz/170 g	Natural Lemon Hand & Cuticle Salve	Lemon Liquid Laundry Detergent
Cinnamon, 6 oz/170 g	Natural Mango Body Oil	Lemon Natural Room Freshener
Organic Parsley	Natural Peppermint Foot Cream	Aloe & Green Tea Natural Room Freshener (US only)
Organic Oregano	Natural Lavender Hand & Body Lotion	Insect Repellent Lotion, 240 mL (Canada only)
All-Natural Poultry Seasoning, 0.6 oz/18 g	Natural Aloe & Green Tea Liquid Hand Soap	
All-Natural Sea Salt	Natural Lemon Liquid Hand Soap	
Cucumber Dill Snack & Dip Seasoning	Cough Medicine (Canada only)	
Salsa & Sour Cream Snack & Dip Seasoning	Petro Carbo Salve, 4.38 oz/124 g	
Meat Magic	Menthol Camphor US / Medicated Ointment CA, 4.13 oz/117 g	
Gourmet Original Barbecue Sauce		

*Please note that an ongoing Web hosting/maintenance fee of \$19.95 US / \$19.95 Canada will be assessed each month, after three months free, to the credit card used to purchase this assortment.

** Must enroll to receive the benefits of the Loyalty Program. For details log on to WatkinsOnline.com, Business Bulletin Section.

New Associate Gift Certificate Assortment: (#09824 US / #09825 Canada)



Retail Value—\$200 USD / \$250 CAD • Your Price—\$129 USD / \$159 CAD • 200 points (BV \$20 USD / \$25 CAD)

Gift Certificate \$200 US / \$250 Canada

New Associate Living Naturally Assortment: (#88009 US / #88010 Canada)



Retail Value—\$110 USD / \$127 CAD • Your Price—\$69.95 USD / \$81.95 CAD • 100 points

Master Catalog(ue) (25 US/10 Canada)	Organic Cinnamon	Traditional Favorites Dip Sampler
Customer Order Forms (1 Package/Qty. 40)	Organic Chicken Seasoning	SMPL Salsa & Sour Cream
Event Recap Order Form (1 Package/Qty. 10)	Natural Mango Body Cream	Snack and Dip Seasoning (4)
Postcard Invitations (1 Package/Qty. 40)	Natural Berry Charming Lip Tint	SMPL Cucumber & Dill
Training Manual (1)	Natural Peppermint Foot Cream	Snack & Dip Seasoning (4)
Product Samples:	Natural Lemon Hand & Body Lotion	SMPL Crab Snack and Dip Seasoning (4)
Organic Vanilla, 2 fl oz/59 mL	Aloe & Green Tea All-Purpose Cleaner	SMPL Chicken Soup Base (4)
Organic Pepper	Natural Lemon Liquid Hand Soap	

Watkins reserves the right to make product substitutions. Prices do not include taxes or shipping and handling.

Watkins Popular Products

This list of Watkins popular products can be a guide for placing your first order or for deciding what products you would like to have as part of your Gift Certificate or Good Tastings Assortment.*

United States

Watkins Top Products by Category

Food

01008 Original Double-Strength Vanilla
21176 Chicken Soup Base
01007 Double-Strength Imitation Clear Vanilla Extract
01115 Purest Ground Cinnamon
01141 Purest Granulated Black Pepper
21175 Beef Soup Base
01195 Lemon Extract
02055 Cucumber & Dill Snack & Dip Seasoning
01535 Original Grapeseed Oil
00503 Organic Basil

Medicinals & Supplements

02316 White Cream Liniment
02358 Menthol Camphor Ointment
02372 Petro-Carbo Salve
02317 Red Liniment
02266 Linimax™
02260 Superfood Multiple
02272 Resist Plus
02350 Pain Relief Spray
02270 Skin, Hair and Nails
02269 Eye Care Formula

Personal Care

20487 Natural Lemon Cream Hand & Body Lotion
40509 Natural Lemon Cream Body Cream
20481 Natural Lavender Hand & Cuticle Salve
20486 Natural Lavender Hand & Body Lotion
20470 Natural Aloe & Green Tea Hand & Body Lotion
20533 Natural Head to Toe Kit
40508 Natural Lavender Body Cream
20515 Natural Lemon Body Oil
10484 Ultra-Rich Hand Cream
02332 Natural Peppermint Fluoride Toothpaste

Home Care

16788 Citrus Tub & Tile Cleaner
16750 Lemon Toilet Bowl Cleanser
16741 Lemon Liquid Laundry Detergent
16782 Lemon All-Purpose Cleaner
16776 Furniture Polish
16701 Aloe & Green Tea All-Purpose Wipes
16771 Aloe & Green Tea Liquid Dish Soap
16798 Aloe & Green Tea Window Cleaner
13050 Aloe & Green Tea Liquid Hand Soap
16773 Lavender Liquid Dish Soap

Canada

Watkins Top Products by Category

Food

01115 Purest Ground Cinnamon
01008 Original Double-Strength Vanilla
01141 Purest Granulated Black Pepper
01007 Double-Strength Imitation Clear Vanilla Extract
31040 Cooking Spray
21176 Chicken Soup Base
02006 Onion-Garlic Pepper
21175 Beef Soup Base
01931 Garlic Granules
01527 Garlic & Parsley Grapeseed Oil

Medicinals & Supplements

33077 Insect Repellent Lotion
33075 Insect Repellent Spray
32358 Medicated Ointment
32372 Petro-Carbo Salve
32375 Analgesic Balm
32116 Linimax
32110 Super Multi
32119 Watkins Vision
32123 Resist Plus
31465 Garlic Oil Capsules

Personal Care

20487 Natural Lemon Cream Hand & Body Lotion
40509 Natural Lemon Cream Body Cream
20481 Natural Lavender Hand & Cuticle Salve
20486 Natural Lavender Hand & Body Lotion
20470 Natural Aloe & Green Tea Hand & Body Lotion
20533 Natural Head to Toe Kit
40508 Natural Lavender Body Cream
20515 Natural Lemon Body Oil
10484 Ultra-Rich Hand Cream
02332 Natural Peppermint Fluoride Toothpaste

Home Care

16788 Citrus Tub & Tile Cleaner
16750 Lemon Toilet Bowl Cleanser
16741 Lemon Liquid Laundry Detergent
16782 Lemon All-Purpose Cleaner
16776 Furniture Polish
16701 Aloe & Green Tea All-Purpose Wipes
16771 Aloe & Green Tea Liquid Dish Soap
16798 Aloe & Green Tea Window Cleaner
13050 Aloe & Green Tea Liquid Hand Soap
16773 Lavender Liquid Dish Soap

* Use the gift certificate you'll receive as part of your Gift Certificate or Good Tastings Assortment to redeem for your favorite Watkins products.